The House Committee on Ways and Means offers the following substitute to HB 1027:

A BILL TO BE ENTITLED AN ACT

- 1 To amend Title 48 of the Official Code of Georgia Annotated, relating to revenue and
- 2 taxation, so as to change certain provisions relating to the tax credit for film, video, or
- 3 interactive entertainment production in Georgia; to provide for related matters; to provide for
- 4 an effective date and applicability; to repeal conflicting laws; and for other purposes.

5 BE IT ENACTED BY THE GENERAL ASSEMBLY OF GEORGIA:

6 SECTION 1.

- 7 Title 48 of the Official Code of Georgia Annotated, relating to revenue and taxation, is
- 8 amended by revising Code Section 48-7-40.26, relating to a tax credit for film or video
- 9 production in Georgia, as follows:
- 10 "48-7-40.26.
- 11 (a) This Code section shall be known and may be cited as the 'Georgia Entertainment
- 12 Industry Investment Act.'
- 13 (b) As used in this Code section, the term:
- 14 (1) 'Affiliates' means those entities that are included in the production company's or
- 15 <u>qualified interactive entertainment production company's</u> affiliated group as defined in
- Section 1504(a) of the Internal Revenue Code and all other entities that are directly or
- indirectly owned 50 percent or more by members of the affiliated group.
- 18 (2) 'Base investment' means the aggregate funds actually invested and expended by a
- 19 production company or qualified interactive entertainment production company as
- 20 production expenditures incurred in this state that are directly used in a state certified
- 21 production or productions.
- 22 (3) 'Multimarket commercial distribution' means <u>paid</u> commercial distribution which
- 23 extends to markets outside the State of Georgia.
- 24 (4) 'Production company' means a company, other than a qualified interactive
- 25 <u>entertainment production company, primarily engaged in qualified production activities</u>
- 26 which have been approved by the Department of Economic Development. This term

shall not mean or include any form of business owned, affiliated, or controlled, in whole or in part, by any company or person which is in default on any tax obligation of the state, or a loan made by the state or a loan guaranteed by the state.

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(5) 'Production expenditures' means preproduction, production, and postproduction expenditures incurred in this state that are directly used in a qualified production activity, including without limitation the following: set construction and operation; wardrobes, make-up, accessories, and related services; costs associated with photography and sound synchronization, lighting, and related services and materials; editing and related services; rental of facilities and equipment; leasing of vehicles; costs of food and lodging; digital or tape editing, film processing, transfers of film to tape or digital format, sound mixing, computer graphics services, special effects services, and animation services; total aggregate payroll; airfare, if purchased through a Georgia based travel agency or travel company; insurance costs and bonding, if purchased through a Georgia based insurance agency; and other direct costs of producing the project in accordance with generally accepted entertainment industry practices. This term shall not include postproduction expenditures for footage shot outside the State of Georgia, marketing, story rights, or and distribution, but shall not affect other qualified story rights. This term includes payments to a loan-out company by a production company or qualified interactive entertainment production company that has met its withholding tax obligations as set out below. The production company or qualified interactive entertainment production company shall withhold Georgia income tax at the rate of 6 percent on all payments to loan-out companies for services performed in Georgia. Any amounts so withheld shall be deemed to have been withheld by the loan-out company on wages paid to its employees for services performed in Georgia pursuant to Article 5 of Chapter 7 of this title notwithstanding the exclusion provided in subparagraph (K) of paragraph (10) of Code Section 48-7-100. The amounts so withheld shall be allocated to the loan-out company's employees based on the payments made to the loan-out company's employees for services performed in Georgia. For purposes of this chapter, loan-out company nonresident employees performing services in Georgia shall be considered taxable nonresidents and the loan-out company shall be subject to income taxation in the taxable year in which the loan-out company's employees perform services in Georgia, notwithstanding any other provisions in this chapter. Such withholding liability shall be subject to penalties and interest in the same manner as the employee withholding taxes imposed by Article 5 of Chapter 7 and the commissioner shall provide by regulation the manner in which such liability shall be assessed and collected.

(6) 'Qualified Georgia promotion' means a qualified promotion of this state approved by the Department of Economic Development consisting of a:

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Section 48-7-1, as amended.

(A) Qualified movie production which includes an approximately a five-second long static or animated logo that promotes Georgia within its presentation and all promotional trailers worldwide in the end credits before the below-the-line crew crawl for the life of the project and which includes a link to Georgia on the project's web page;

- (B) Qualified TV production which includes an imbedded embedded five-second long Georgia promotion during each broadcast half hour worldwide for the life of the project and which includes a link to Georgia on the project's web page;
- 72 (C) Qualified music video which includes the Georgia logo at the end of each video 73 and within online promotions; or
- 74 (D) Qualified interactive game which includes a 15 second long Georgia advertisement 75 in units sold and imbedded embedded in online promotions.
 - (7) 'Qualified interactive entertainment production company' means a company whose gross income is less than \$100 million that is primarily engaged in qualified production activities related to interactive entertainment which has been approved by the Department of Economic Development. This term shall not mean or include any form of business owned, affiliated, or controlled, in whole or in part, by any company or person which is in default on any tax obligation of the state, or a loan made by the state or a loan guaranteed by the state.

(7)(8) 'Qualified production activities' means the production of new film, video, or digital projects produced in this state and approved by the Department of Economic Development, such as including only the following: feature films, series, pilots, movies for television, televised commercial advertisements, music videos, interactive entertainment or sound recording projects used in feature films, series, pilots, or movies for television. Such activities shall include projects recorded in this state, in whole or in part, in either short or long form, animation and music, fixed on a delivery system which includes without limitation film, videotape, computer disc, laser disc, and any element of the digital domain, from which the program is viewed or reproduced, and which is intended for multimarket commercial distribution via theaters, video on demand, direct to DVD, licensing for exhibition by individual television stations, groups of stations, networks, cable television stations, or public broadcasting stations, corporations, live venues, the Internet, or any other channel of exhibition. Such term shall not include the production of television coverage of news and athletic events, local interest programming, instructional videos, corporate videos, or projects not shot, recorded, or originally created in Georgia.

(8)(9) 'Resident' means an individual as designated pursuant to paragraph (10) of Code

(9)(10) 'State certified production' means a production engaged in qualified production activities which have been approved by the Department of Economic Development in accordance with regulations promulgated pursuant to this Code section. In the instance of a 'work for hire' in which one production company or qualified interactive entertainment production company hires another production company or qualified interactive entertainment production company to produce a project or contribute elements of a project for pay, the hired company shall be considered a service provider for the hiring company, and the hiring company shall be entitled to the film tax credit.

- (10)(11) 'Total aggregate payroll' means the total sum expended by a production company or qualified interactive entertainment production company on salaries paid to employees working within this state in a state certified production or productions. For purposes of this paragraph:
 - (A) With respect to a single employee, the portion of any salary which exceeds \$500,000.00 for a single production shall not be included when calculating total aggregate payroll; and
 - (B) All payments to a single employee and any legal entity in which the employee has any direct or indirect ownership interest shall be considered as having been paid to the employee and shall be aggregated regardless of the means of payment or distribution.
- (c) For any production company or qualified interactive entertainment production company and its affiliates that invest in a state certified production approved by the Department of Economic Development and whose average annual total production expenditures in this state did not exceed \$30 million for 2002, 2003, and 2004, there shall be allowed an income tax credit against the tax imposed under this article. The tax credit under this subsection shall be allowed if the base investment in this state equals or exceeds \$500,000.00 for qualified production activities and shall be calculated as follows:
 - (1) The production company or qualified interactive entertainment production company shall be allowed a tax credit equal to 20 percent of the base investment in this state; and (2) The production company or qualified interactive entertainment production company shall be allowed an additional tax credit equal to 10 percent of such base investment if the qualified production activity includes a qualified Georgia promotion. If the inclusion of the Georgia promotional logo is prohibited by the Children's Television Act, any other local, state, or federal government policy, or cannot be satisfied due to prior contractual agreements, the production company or qualified interactive entertainment production company may offer alternative marketing opportunities to be evaluated by the Georgia Department of Economic Development to ensure that they offer equal or greater promotional value to the State of Georgia.

(d) For any production company or qualified interactive entertainment production company and its affiliates that invest in a state certified production approved by the Department of Economic Development and whose average annual total production expenditures in this state exceeded \$30 million for 2002, 2003, and 2004, there shall be allowed an income tax credit against the tax imposed under this article. For purposes of this subsection, the excess base investment in this state is computed by taking the current year production expenditures in a state certified production and subtracting the average of the annual total production expenditures for 2002, 2003, and 2004. The tax credit shall be calculated as follows:

(1) If the excess base investment in this state equals or exceeds \$500,000.00, the production company or qualified interactive entertainment production company and its

- production company or qualified interactive entertainment production company and its affiliates shall be allowed a tax credit of 20 percent of such excess base investment; and (2) The production company or qualified interactive entertainment production company and its affiliates shall be allowed an additional tax credit equal to 10 percent of the excess base investment if the qualified production activities include a qualified Georgia promotion. If the inclusion of the Georgia promotional logo is prohibited by the Children's Television Act, any other local, state, or federal government policy, or cannot be satisfied due to prior contractual agreements, the production company or qualified interactive entertainment production company may offer marketing opportunities to be evaluated by the Georgia Department of Economic Development to ensure that they offer equal or greater promotional value to the State of Georgia.
- (e)(1) In no event shall the aggregate amount of tax credits allowed under this Code
 section for qualified interactive entertainment production companies and affiliates exceed
 \$25 million. The maximum credit for any qualified interactive entertainment production
 company and its affiliates shall be \$5 million.
 - (2) The commissioner shall allow the tax credits for qualified interactive entertainment production companies on a first come, first served basis based on the date the credits are claimed. When the \$25 million cap is reached, the tax credit for qualified interactive entertainment production companies shall expire.
 - (e)(f)(1) Where the amount of such credit or credits exceeds the production company's or qualified interactive entertainment production company's liability for such taxes in a taxable year, the excess may be taken as a credit against such production company's or qualified interactive entertainment production company's quarterly or monthly payment under Code Section 48-7-103. Each employee whose employer receives credit against such production company's or qualified interactive entertainment production company's quarterly or monthly payment under Code Section 48-7-103 shall receive credit against his or her income tax liability under Code Section 48-7-20 for the corresponding taxable

year for the full amount which would be credited against such liability prior to the application of the credit provided for in this subsection. Credits against quarterly or monthly payments under Code Section 48-7-103 and credits against liability under Code Section 48-7-20 established by this subsection shall not constitute income to the production company or qualified interactive entertainment production company.

- (2) If a production company <u>and its affiliates</u>, or a <u>qualified interactive entertainment</u> production company and its affiliates, claim the credit authorized under Code Section 48-7-40, 48-7-40.1, 48-7-40.17, or 48-7-40.18, then the production company <u>and its affiliates</u>, or the <u>qualified interactive entertainment</u> production company and its affiliates, will only be allowed to claim the credit authorized under this Code section to the extent that the Georgia resident employees included in the credit calculation authorized under this Code section and taken by the production company <u>and its affiliates</u>, or the <u>qualified interactive entertainment</u> production company and its affiliates, on such tax return under this Code section have been permanently excluded from the credit authorized under Code Section 48-7-40, 48-7-40.1, 48-7-40.17, or 48-7-40.18.
- (f)(g) Any tax credits with respect to a state certified production earned by a production company or qualified interactive entertainment production company and previously claimed but not used by such production company or qualified interactive entertainment production company against its income tax may be transferred or sold in whole or in part by such production company or qualified interactive entertainment production company to another Georgia taxpayer, subject to the following conditions:
 - (1) Such production company <u>or qualified interactive entertainment production company</u> may make only a single transfer or sale of tax credits earned in a taxable year; however, the transfer or sale may involve one or more transferees;
 - (2) Such production company or qualified interactive entertainment production company shall submit to the Department of Economic Development and to the Department of Revenue a written notification of any transfer or sale of tax credits within 30 days after the transfer or sale of such tax credits. The notification shall include such production company's or qualified interactive entertainment production company's tax credit balance prior to transfer, the credit certificate number, the remaining balance after transfer, all tax identification numbers for each transferee, the date of transfer, the amount transferred, and any other information required by the Department of Economic Development or the Department of Revenue;
 - (3) Failure to comply with this subsection shall result in the disallowance of the tax credit until the production company or qualified interactive entertainment production company is in full compliance;

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(4) The transfer or sale of this tax credit does not extend the time in which such tax credit can be used. The carry-forward period for tax credit that is transferred or sold shall begin on the date on which the tax credit was originally earned;

- (5) A transferee shall have only such rights to claim and use the tax credit that were available to such production company or qualified interactive entertainment production company at the time of the transfer, except for the use of the credit in paragraph (1) of subsection (e)(f) of this Code section. To the extent that such production company or qualified interactive entertainment production company did not have rights to claim or use the tax credit at the time of the transfer, the Department of Revenue shall either disallow the tax credit claimed by the transferee or recapture the tax credit from the transferee. The transferee's recourse is against such production company or qualified interactive entertainment production company; and
- (6) The transferee must acquire the tax credits in this Code section for a minimum of 60
 percent of the amount of the tax credits so transferred.
- 224 (g)(h) The credit granted under this Code section shall be subject to the following conditions and limitations:
 - (1) The credit may be taken beginning with the taxable year in which the production company or qualified interactive entertainment production company has met the investment requirement. For each year in which such production company or qualified interactive entertainment production company either claims or transfers the credit, the production company or qualified interactive entertainment production company shall attach a schedule to the production company's or qualified interactive entertainment production company's Georgia income tax return which will set forth the following information, as a minimum:
 - (A) A description of the qualified production activities, along with the certification from the Department of Economic Development;
 - (B) A detailed listing of the employee names, social security numbers, and Georgia wages when salaries are included in the base investment;
- (C) The amount of tax credit claimed for the taxable year;
- 239 (D) Any tax credit previously taken by the production company <u>or qualified interactive</u> 240 <u>entertainment production company</u> against Georgia income tax liabilities or the 241 production company's <u>or qualified interactive entertainment production company's</u> 242 quarterly or monthly payments under Code Section 48-7-103;
- (E) The amount of tax credit carried over from prior years;
- 244 (F) The amount of tax credit utilized by the production company <u>or qualified</u>
 245 <u>interactive entertainment production company</u> in the current taxable year; and
 - (G) The amount of tax credit to be carried over to subsequent tax years;

247 In the initial year in which the production company or qualified interactive entertainment production company claims the credit granted in this Code section, the 248 249 production company or qualified interactive entertainment production company shall 250 include in the description of the qualified production activities required by subparagraph 251 (A) of paragraph (1) of this subsection information which demonstrates that the activities 252 included in the base investment or excess base investment equal or exceed \$500,000.00 253 during such year; and (3) In no event shall the amount of the tax credit under this Code section for a taxable 254 255 year exceed the production company's or qualified interactive entertainment production company's income tax liability. Any unused credit amount shall be allowed to be carried 256 forward for five years from the close of the taxable year in which the investment 257 258 occurred. No such credit shall be allowed the production company or qualified 259 interactive entertainment production company against prior years' tax liability. The Department of Economic Development shall determine through the 260 promulgation of rules and regulations what projects qualify for the tax credits authorized 261 Certification shall be submitted to the state revenue 262 under this Code section. 263 commissioner. 264 (i)(j) The state revenue commissioner shall promulgate such rules and regulations as are 265 necessary to implement and administer this Code section. (i)(k) Any production company or qualified interactive entertainment production company 266 267

(j)(k) Any production company or qualified interactive entertainment production company claiming, transferring, or selling the tax credit shall be required to reimburse the Department of Revenue for any department initiated audits relating to the tax credit. This subsection shall not apply to routine tax audits of a taxpayer which may include the review of the credit provided in this Code section."

SECTION 2.

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This Act shall become effective upon its approval by the Governor or upon its becoming law without such approval and shall be applicable to all tax years beginning on or after January 1, 2013.

275 **SECTION 3.**

276 All laws and parts of laws in conflict with this Act are repealed.