

Senate Bill 472

By: Senator Hill of the 32nd

A BILL TO BE ENTITLED
AN ACT

1 To provide a short title; to amend Title 33 of the Official Code of Georgia Annotated,
2 relating to insurance, so as to provide an exemption from insurance laws for certain physician
3 arrangements; to revise certain premium taxes; to provide the Commissioner of Insurance
4 with certain duties and powers regarding comprehensive major medical plans; to provide that
5 insurers may offer additional health improvement incentives; to provide for certain standards
6 for preferred provider arrangements; to provide that certain health care providers may
7 become preferred providers under health care plans under certain circumstances; to provide
8 for exclusive provider arrangements; to provide for legislative intent with regard to such
9 arrangements; to provide for definitions, standards, requirements, and participation in such
10 arrangements; to authorize the Commissioner of Insurance to promulgate rules and
11 regulations regarding such arrangements; to provide certain exemptions with regard to health
12 reimbursement arrangement only plans; to provide for related matters; to amend Title 48 of
13 the Official Code of Georgia Annotated, relating to revenue and taxation, so as to provide
14 for certain income tax deductions for certain insurance premiums; to provide for certain tax
15 credits for employers offering comprehensive major medical plans to employees under
16 certain circumstances; to provide for an offset for sales and use taxes by certain dealers who
17 provide certain health insurance to their employees under certain circumstances; to provide
18 for related matters; to provide for an effective date and applicability; to repeal conflicting
19 laws; and for other purposes.

20 BE IT ENACTED BY THE GENERAL ASSEMBLY OF GEORGIA:

21 style="text-align:center">**SECTION 1.**

22 This Act shall be known and may be cited as the "Flexible Choices Act."

23 style="text-align:center">**SECTION 2.**

24 Title 33 of the Official Code of Georgia Annotated, relating to insurance, is amended by
25 revising Code Section 33-7-2, relating to accident and sickness insurance, as follows:

26 "33-7-2.

27 Accident and sickness insurance is insurance against bodily injury, disablement, or death
 28 by accident or accidental means, or the expense thereof, or against disablement or expense
 29 resulting from sickness and every insurance appertaining thereto. Physicians entering into
 30 direct financial arrangements with their customers for specified services for a fee of less
 31 than \$3,000.00 annually shall not be subject to state insurance laws."

32 **SECTION 3.**

33 Said title is further amended by revising subsection (c) of Code Section 33-8-4, relating to
 34 amount and method of computing tax on insurance premiums generally and exclusion of
 35 annuity considerations, as follows:

36 "(c) Insurers in this state shall be exempt from otherwise applicable state premium taxes
 37 on insurance premiums as provided for in subsection (a) of this Code section on premiums
 38 paid by Georgia residents for high deductible health plans as defined by Section 223 of the
 39 Internal Revenue Code of this state for comprehensive major medical plans sold or
 40 maintained under applicable provisions of Georgia law."

41 **SECTION 4.**

42 Said title is further amended by adding a new Code section to Article 1 of Chapter 24,
 43 relating to general provisions regarding insurance, to read as follows:

44 "33-24-9.1.

45 (a) The Commissioner shall develop flexible guidelines for coverage and approval of
 46 comprehensive major medical plans.

47 (b) The Commissioner shall be authorized to encourage and promote the marketing of
 48 comprehensive major medical plans by accident and sickness insurers in this state;
 49 provided, however, that nothing in this Code section shall be construed to authorize the sale
 50 of insurance in violation of the requirements of law relating to the transaction of insurance
 51 in this state or prohibiting the interstate sale of insurance.

52 (c) The Commissioner shall be authorized to conduct a national study of individual and
 53 group comprehensive major medical plans, cost-effective designs, and health promotion
 54 features available in other states and to determine if and how these products serve the
 55 uninsured and if they should be made available to the citizens of this state.

56 (d) The Commissioner shall be authorized to develop an automatic or fast track approval
 57 process for individual and group comprehensive major medical plans already approved
 58 under the laws and regulations of this state or other states.

59 (e) The Commissioner shall be authorized to promulgate such rules and regulations as he
 60 or she deems necessary and appropriate for the design, promotion, and regulation of

61 individual and group comprehensive major medical plans, including rules and regulations
 62 for the expedited review of standardized policies, advertisements and solicitations, and
 63 other matters deemed relevant by the Commissioner.

64 (f) The Commissioner shall be authorized to define services that should be included as
 65 preventive care during any deductible phase of coverage, including appropriate diagnostics
 66 and medications related to that preventive care.

67 (g) The Commissioner shall establish guidelines for health plans to allow for consumers
 68 to be well informed about their health coverage options and to understand those services
 69 that are covered, including cost-sharing provisions related to their care."

70 **SECTION 5.**

71 Said title is further amended by revising Code Section 33-24-59.13, relating to exemptions
 72 from certain unfair trade practices for certain wellness and health improvement programs and
 73 incentives, as follows:

74 "33-24-59.13.

75 (a) An insurer issuing comprehensive, major medical group, or individual health insurance
 76 benefit plans may, in keeping with federal requirements, offer wellness, condition
 77 management, disease management, or health improvement programs, including voluntary
 78 wellness or health improvement programs that provide for rewards or incentives, including,
 79 but not limited to, merchandise, gift cards, debit cards, premium discounts or rebates,
 80 contributions towards a member's health savings account, modifications to copayment,
 81 deductible, ~~or~~ coinsurance amounts, or employee contributions or any combination of these
 82 incentives, to encourage enrollment, participation, improved outcomes, or improved health
 83 status from ~~in such wellness or health improvement programs and to reward insureds for~~
 84 ~~participation~~ in such programs.

85 (b) The offering of such rewards or incentives to insureds under ~~such wellness or health~~
 86 ~~improvement~~ these programs shall not be considered an unfair trade practice under Code
 87 Section 33-6-4 if such programs are filed with the Commissioner and made a part of the
 88 health insurance master policy and certificates or the individual health insurance evidence
 89 of coverage as a policy amendment, endorsement, rider, or other form of policy material
 90 as agreed upon by the Commissioner. The Commissioner shall be authorized to develop
 91 an automatic or expedited approval process for review of such ~~wellness or health~~
 92 ~~improvement~~ programs, including those programs already approved under the laws and
 93 regulations of other states."

94 **SECTION 6.**

95 Said title is further amended by revising subsection (b) of Code Section 33-30-23, relating
 96 to standards for preferred provider arrangements, payments or reimbursement for
 97 noncontracting provider of covered services, filing requirements for unlicensed entities, and
 98 provision for payment solely to provider, as follows:

99 "(b) Such arrangements shall not:

- 100 (1) Unfairly deny health benefits for medically necessary covered services;
- 101 (2) Have differences in benefit levels payable to preferred providers compared to other
 102 providers which unfairly deny benefits for covered services;
- 103 ~~(3) Have differences in coinsurance percentages applicable to benefit levels for services~~
 104 ~~provided by preferred and nonpreferred providers which differ by more than 30~~
 105 ~~percentage points;~~
- 106 ~~(4)~~(3) Have a coinsurance percentage applicable to benefit levels for services provided
 107 by nonpreferred providers which exceeds ~~40~~ 50 percent of the benefit levels under the
 108 policy for such services;
- 109 ~~(5)~~(4) Have an adverse effect on the availability or the quality of services; and
- 110 ~~(6)~~(5) Be a result of a negotiation with a primary care physician to become a preferred
 111 provider unless that physician shall be furnished, beginning on and after January 1, 2001,
 112 with a schedule showing common office based fees payable for services under that
 113 arrangement."

114 **SECTION 7.**

115 Said title is further amended by revising Code Section 33-30-25, relating to reasonable limits
 116 on number or classes of preferred providers, as follows:

117 "33-30-25.

118 ~~Subject to the approval of the Commissioner under such procedures as he may develop,~~
 119 ~~health care insurers may place reasonable limits on the number or classes of preferred~~
 120 ~~providers which satisfy the standards set forth by the health care insurer, provided that~~
 121 ~~there be no discrimination against providers on the basis of religion, race, color, national~~
 122 ~~origin, age, sex, or marital or corporate status, and provided, further, that all health care~~
 123 ~~providers within any defined service area who are licensed and qualified to render the~~
 124 ~~services covered by the preferred provider arrangement and who satisfy the standards set~~
 125 ~~forth by the health care insurer shall be given the opportunity to apply and to become a~~
 126 ~~preferred provider. (a) Every health care provider that provides health care services~~
 127 ~~covered under any health benefit plan offered by a health care insurer shall have the right~~
 128 ~~to become a preferred provider subject to compliance with the following:~~

- 129 (1) The health care provider shall satisfy any reasonable standards prescribed by the
 130 health care insurer;
- 131 (2) The health care provider must be appropriately licensed and in good standing; and
 132 (3) The health care provider must accept the same terms and conditions as are imposed
 133 on preferred providers that provide similar services and have similar qualifications.
- 134 (b) Insurers shall not be required to admit health care providers as preferred providers in
 135 geographical areas where the health care insurer does not operate.
- 136 (c) Insurers shall not be required to admit health care providers as preferred providers if
 137 they can demonstrate and file proof with the Commissioner that the inclusion of such
 138 provider is adverse to the quality of services or to the premiums that would be charged to
 139 its members. A health care provider declined as a preferred provider can appeal the
 140 insurer's decision to the Commissioner for review.
- 141 (d) Health care insurers shall not use standards that discriminate against health care
 142 providers on the basis of religion, race, color, national origin, age, sex, or marital or
 143 corporate status."

144 **SECTION 8.**

145 Said title is further amended by adding a new article to Chapter 30, relating to group or
 146 blanket accident and sickness insurance, to read as follows:

147 "ARTICLE 3

148 33-30-40.

149 This article shall be known and may be cited as the 'Exclusive Provider Arrangements Act.'

150 33-30-41.

151 It is the intent of the General Assembly to encourage health care cost containment while
 152 preserving quality of care by allowing health care insurers to enter into exclusive provider
 153 arrangements and by establishing minimum standards for exclusive provider arrangements
 154 and the health benefit plans associated with those arrangements.

155 33-30-42.

156 As used in this article, the term:

157 (1) 'Basic health care services' means health care services an enrolled population might
 158 reasonably require in order to maintain good health, including as a minimum, but not
 159 restricted to, preventive care, emergency care, inpatient hospital and physician care, and
 160 outpatient medical services.

161 (2) 'Comprehensive health plan' means the health insurance policy or subscriber
 162 agreement between the covered person or the policyholder and the health care insurer
 163 which defines the benefit levels available, covers at least basic health care services, and
 164 has a lifetime policy limit of \$1 million or greater.

165 (3) 'Emergency services' or 'emergency care' means those health care services that are
 166 provided for a condition of recent onset and sufficient severity, including but not limited
 167 to severe pain, that would lead a prudent layperson, possessing an average knowledge of
 168 medicine and health, to believe that his or her condition, sickness, or injury is of such a
 169 nature that failure to obtain immediate medical care could result in:

170 (A) Placing the patient's health in serious jeopardy;

171 (B) Serious impairment to bodily functions; or

172 (C) Serious dysfunction of any bodily organ or part.

173 (4) 'Exclusive provider' means a health care provider or group of providers who have
 174 contracted to provide specified covered services.

175 (5) 'Exclusive provider arrangement' means a contract between or on behalf of the health
 176 care insurer and an exclusive provider which complies with all the requirements of this
 177 article.

178 (6) 'Health benefit plan' means the health insurance policy or subscriber agreement
 179 between the covered person or the policyholder and the health care insurer which defines
 180 the covered services and benefit levels available.

181 (7) 'Health care insurer' means an insurer, a fraternal benefit society, a health care plan,
 182 a nonprofit medical service corporation, nonprofit hospital service corporation, or a
 183 health maintenance organization authorized to sell accident and sickness insurance
 184 policies, subscriber certificates, or other contracts of insurance by whatever name called
 185 under this title.

186 (8) 'Health care provider' means any person duly licensed or legally authorized to
 187 provide health care services.

188 (9) 'Health care services' means services rendered or products sold by a health care
 189 provider within the scope of the provider's license or legal authorization. The term
 190 includes, but is not limited to, hospital, medical, surgical, dental, vision, chiropractic,
 191 psychological, and pharmaceutical services or products.

192 33-30-43.

193 (a) Notwithstanding any provisions of law to the contrary, any health care insurer may
 194 enter into exclusive provider arrangements as provided in this article. Such arrangements
 195 shall:

196 (1) Establish the amount and manner of payment to the exclusive provider;

197 (2) Include mechanisms which are designed to minimize the cost of the health benefit
 198 plan such as the review or control of utilization of health care services;

199 (3) Include procedures for determining whether health care services rendered are
 200 medically necessary;

201 (4) Provide to covered persons eligible to receive health care services under that
 202 arrangement a statement of benefits under the arrangement and, at least every 60 days,
 203 an updated listing of physicians who are exclusive providers under the arrangement; such
 204 statement and listing may be made available by mail or by publication on an Internet
 205 service site made available by the health care insurer at no cost to such covered persons;
 206 and

207 (5) Require that the covered person, or that person's agent, parent, or guardian if the
 208 covered person is a minor, be permitted to appeal to a physician agent or employee of the
 209 health care insurer any decision to deny coverage for health care services recommended
 210 by a physician.

211 (b) Such arrangements shall not:

212 (1) Unfairly deny health benefits for medically necessary covered services;

213 (2) Have an adverse effect on the availability or the quality of services; and

214 (3) Be a result of a negotiation with a primary care physician to become an exclusive
 215 provider unless that physician shall be furnished, beginning on and after July 1, 2012,
 216 with a schedule showing common office based fees payable for services under that
 217 arrangement.

218 (c) Any other provision of law to the contrary notwithstanding, if a covered person
 219 provides in writing to a health care provider, whether the health care provider is an
 220 exclusive provider or not, that payment for health care services shall be made solely to the
 221 health care provider and be sent directly to the health care provider by the health care
 222 insurer, and the health care provider certifies to same upon filing a claim for the delivery
 223 of health care services, the health care insurer shall make payment solely to the health care
 224 provider and shall send payment directly to the health care provider. This subsection shall
 225 not be construed to extend coverages or to require payment for services not otherwise
 226 covered.

227 33-30-44.

228 Health care insurers may issue health benefit plans that require covered persons to use the
 229 health care services of exclusive providers. Such policies or subscriber certificates shall
 230 contain at least the following provisions:

231 (1) A provision that the health care insurer shall be responsible for the assumption of the
 232 full financial risk of providing health care services to covered persons;

233 (2) A provision that if a covered person receives emergency care for services specified
 234 in the exclusive provider arrangement and cannot reasonably reach an exclusive provider,
 235 then emergency care rendered during the course of the emergency will be paid for in
 236 accordance with the terms of the health benefit plan at benefit levels at least equal to
 237 those applicable to treatment by exclusive providers for emergency care; and

238 (3) A provision that, if a health care insurer does not have an exclusive provider
 239 arrangement with a provider to provide health care services for a benefit covered by the
 240 health plan, then the covered person may receive health care services from a provider that
 241 does provide health care services associated with a covered benefit and the health care
 242 service will be paid for in accordance with the terms of the health benefit plan at benefit
 243 levels at least equal to those applicable to treatment by exclusive providers for that
 244 benefit.

245 33-30-45.

246 (a) Every health care provider that provides health care services which are covered under
 247 any health benefit plan offered by a health care insurer shall have the right to become an
 248 exclusive provider subject to compliance with the following:

249 (1) The health care provider shall satisfy any reasonable standards prescribed by the
 250 health care insurer;

251 (2) The health care provider shall be appropriately licensed and in good standing; and

252 (3) The health care provider shall accept the same terms and conditions as are imposed
 253 on exclusive providers that provide similar services and have similar qualifications.

254 (b) Health care insurers shall not be required to admit health care providers as exclusive
 255 providers in geographical areas where the health care insurer does not operate.

256 (c) Health care insurers shall not be required to admit health care providers as exclusive
 257 providers if they can demonstrate and file proof with the Commissioner that the inclusion
 258 of such provider is adverse to the quality of services or to the premiums that would be
 259 charged to its members. A health care provider declined as a preferred provider can appeal
 260 the insurer's decision to the Commissioner for review.

261 (d) Health care insurers may not use standards that discriminate against health care
 262 providers on the basis of religion, race, color, national origin, age, sex, or marital or
 263 corporate status.

264 33-30-46.

265 Health care insurers as defined in this article are managed care entities and shall be subject
 266 to and shall be required to comply with all other applicable provisions of this title and rules
 267 and regulations promulgated pursuant to this title.

268 33-30-47.

269 The Commissioner shall promulgate all rules and regulations necessary or appropriate to
 270 the administration and enforcement of this article, including the restriction of the use of
 271 exclusive provider arrangements to the health plans that are comprehensive health plans,
 272 dental only, or vision only."

273 **SECTION 9.**

274 Said title is further amended by revising Code Section 33-51-7, relating to health
 275 reimbursement arrangement only, as follows:

276 "33-51-7.

277 (a) The Commissioner shall be authorized to allow health reimbursement arrangement
 278 only plans that encourage employer financial support of health insurance or health related
 279 expenses recognized under the rules of the federal Internal Revenue Service to be approved
 280 for sale in connection with or packaged with individual health insurance policies otherwise
 281 approved by the Commissioner.

282 (b) Health reimbursement arrangement only plans ~~that are not sold in connection with or~~
 283 ~~packaged with individual health insurance policies~~ shall not be considered insurance under
 284 this title.

285 (c) Individual insurance policies offered or funded through health reimbursement
 286 arrangements shall not be considered employer sponsored or group coverage for purposes
 287 of this title, and nothing in this Code section shall be interpreted to require an insurer to
 288 offer an individual health insurance policy for sale in connection with or packaged with a
 289 health reimbursement arrangement or to accept premiums from health reimbursement
 290 arrangement plans for individual health insurance policies.

291 (d) Employer actions to accommodate the collection, packaging, or submittal of funds
 292 from health reimbursement only arrangements, sometimes referred to as list billing, for the
 293 purchase of individual policies shall not constitute the establishment of a group plan."

294 **SECTION 10.**

295 Title 48 of the Official Code of Georgia Annotated, relating to revenue and taxation, is
 296 amended by revising subsection (a) of Code Section 48-7-27, relating to computation of
 297 taxable net income, by adding a new paragraph to read as follows:

298 "(13.2) One hundred percent of the premium paid by the taxpayer during the taxable year
 299 for comprehensive major medical plans to the extent the deduction has not been included
 300 in federal adjusted gross income, as defined under the Internal Revenue Code of 1986, and
 301 the expenses have not been provided from a health reimbursement arrangement and have

302 not been included in itemized nonbusiness deductions that shall be excluded from such
 303 taxpayer's taxable income;".

304 **SECTION 11.**

305 Said title is further amended by revising Code Section 48-7-29.13, relating to tax credits for
 306 qualified health insurance expenses, as follows:

307 "48-7-29.13.

308 (a) As used in this Code section, the term:

309 (1) 'Qualified health insurance' means a ~~high deductible health plan as defined by Section~~
 310 ~~223 of the Internal Revenue Code~~ comprehensive major medical plan.

311 (2) 'Qualified health insurance expense' means the expenditure of funds of at least
 312 \$250.00 annually for health insurance premiums for qualified health insurance.

313 (3) 'Taxpayer' means an employer who employs directly, or who pays compensation to
 314 individuals whose compensation is reported on Form 1099, ~~50~~ ten or fewer persons and
 315 for whom the taxpayer provides ~~high deductible health~~ comprehensive major medical
 316 ~~plans as defined by Section 223 of the Internal Revenue Code~~ and in which such
 317 employees are enrolled.

318 (b) A taxpayer shall be allowed a credit against the tax imposed by Code Section 48-7-20
 319 or 48-7-21, as applicable, for qualified health insurance expenses in an amount of \$250.00
 320 for each employee enrolled for 12 consecutive months in a ~~qualified health insurance~~
 321 comprehensive major medical plan if such ~~qualified~~ health insurance is made available to
 322 all of the employees and compensated individuals of the employer pursuant to the
 323 applicable provisions of Section 125 of the Internal Revenue Code.

324 (c) In no event shall the total amount of the tax credit under this Code section for a taxable
 325 year exceed the taxpayer's income tax liability. Any unused tax credit shall be allowed the
 326 taxpayer against succeeding years' tax liability. No such credit shall be allowed the
 327 taxpayer against prior years' tax liability.

328 (d) The commissioner shall be authorized to promulgate any rules and regulations
 329 necessary to implement and administer the provisions of this Code section.

330 (e) The credit allowed by this Code section shall apply only with regard to ~~qualified health~~
 331 ~~insurance~~ comprehensive major medical expenses.

332 (f) The tax credit provided by this Code section shall apply to a maximum of three years
 333 of the group plan offering comprehensive major medical coverage to employees.

334 (g) This Code section shall expire ten years following the effective date of this Code
 335 section."

336 **SECTION 12.**

337 Said title is further amended by adding a new Code section to Part 2 of Article 1 of
338 Chapter 8, relating to imposition, rate, collection, and assessment of sales and use taxes, to
339 read as follows:

340 "48-8-50.1.

341 (a) As used in this Code section, the term 'eligible employer' means an employer that
342 contributes at least 50 percent of the total premiums for comprehensive major medical
343 plans for each of such employer's employees and who collects and remits to the state sales
344 and use taxes on products or services provided by the employer.

345 (b) An eligible employer shall be authorized to take an offsetting credit and retain the sales
346 and use taxes otherwise owed to the state in an amount up to the eligible employer's
347 premium contributions for a comprehensive major medical plan which shall be limited to
348 sales tax amounts of:

349 (1) One hundred percent during the first 12 months after incorporation of the eligible
350 employer;

351 (2) Seventy-five percent during the second 12 months after incorporation of the eligible
352 employer;

353 (3) Fifty percent during the third 12 months after incorporation of the eligible employer;
354 and

355 (4) Twenty-five percent during the fourth 12 months after incorporation of the eligible
356 employer.

357 This offset shall not available to an otherwise eligible employer 48 months following
358 incorporation of the eligible employer.

359 (c) To qualify for the retail sales tax offset the employer shall employ directly, or pay
360 compensation to individuals whose compensation is reported on Form 1099, ten or fewer
361 persons for whom the employer provides comprehensive major medical plans and in which
362 such employees are enrolled.

363 (d) The retail sales tax offset shall not be available if the employer uses the tax credits
364 under Code Section 48-7-29.13.

365 (e) The department shall be authorized to promulgate any rules and regulations necessary
366 to implement and administer the provisions of this Code section.

367 (f) This Code section shall expire ten years following its effective date."

368 **SECTION 13.**

369 Sections 10, 11, and 12 of this Act shall become effective on January 1, 2013, and shall apply
370 to all tax years on and after that date. The remaining sections of this Act shall become
371 effective on July 1, 2012.

372

SECTION 14.

373 All laws and parts of laws in conflict with this Act are repealed.