

The Senate Judiciary Committee offered the following substitute to HB 315:

A BILL TO BE ENTITLED
AN ACT

1 To amend Chapter 40 of Title 43 of the Official Code of Georgia Annotated, relating to real
2 estate brokers and salespersons, so as to require that certain disclosures be made in writing;
3 to clarify that all valuable consideration obtained in a real estate transaction shall be
4 disclosed; to clarify that the amounts of referral fees shall be disclosed; to provide for related
5 matters; to provide for an effective date; to repeal conflicting laws; and for other purposes.

6 BE IT ENACTED BY THE GENERAL ASSEMBLY OF GEORGIA:

SECTION 1.

7 Chapter 40 of Title 43 of the Official Code of Georgia Annotated, relating to real estate
8 brokers and salespersons, is amended by revising paragraphs (6), (29), and (35) of subsection
9 (b) of Code Section 43-40-25, relating to violations by licensees, schools, and instructors,
10 sanctions, and unfair trade practices, as follows:
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12 "(6) Accepting, giving, or charging any undisclosed commission, fee, rebate, or direct
13 profit, or other valuable consideration on expenditures made for a principal or any
14 undisclosed commission, fee, rebate, or direct profit for procuring a loan or insurance or
15 for conducting a property inspection, or for any other service related to a real estate
16 transaction;"

17 "(29) Failing to cause or preventing the disclosure of, on a real estate transaction
18 settlement statement, settlement document, lease agreement, or management agreement,
19 any fee, charge, rebate, profit, commission, referral fee, or other valuable consideration
20 for any service related to such transaction and the recipient of the consideration;
21 Reserved;"

22 "(35) Failing to obtain a person's written agreement to refer that person to another
23 licensee for brokerage or relocation services and to inform such person being referred
24 whether or not the licensee will receive a valuable consideration for such referral and an
25 estimate of such consideration."

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SECTION 2.

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This Act shall become effective upon its approval by the Governor or upon its becoming law

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without such approval.

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SECTION 3.

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All laws and parts of laws in conflict with this Act are repealed.