

The House Committee on Regulated Industries offers the following substitute to HB 393:

A BILL TO BE ENTITLED  
AN ACT

1 To amend Article 2 of Chapter 6 of Title 3 of the Official Code of Georgia Annotated,  
2 relating to state license requirements and regulations for distribution and sale of wine, so as  
3 to change certain provisions relating to licensing of farm wineries to engage in retail and  
4 wholesale sales, surety bond, and excise taxes; to define certain terms; to change certain  
5 provisions relating to sale by farm wineries of wines, distilled spirits, and malt beverages on  
6 or contiguous to its own premises; to repeal certain provisions relating to content  
7 requirements for wines manufactured by domestic and farm wineries and rules and  
8 regulations designed for enforcement of such requirements; to provide for related matters;  
9 to repeal conflicting laws; and for other purposes.

10 BE IT ENACTED BY THE GENERAL ASSEMBLY OF GEORGIA:

11 **SECTION 1.**

12 Article 2 of Chapter 6 of Title 3 of the Official Code of Georgia Annotated, relating to state  
13 license requirements and regulations for distribution and sale of wine, is amended by revising  
14 Code Section 3-6-21.1, relating to licensing of farm wineries to engage in retail and  
15 wholesale sales, surety bond, and excise taxes, as follows:

16 "3-6-21.1.

17 (a) As used in this Code section, the term:

18 ~~(1) 'Farm winery' means a domestic winery located on premises, a substantial portion of~~  
19 ~~which is used for agricultural purposes, including the cultivation of grapes, berries, or~~  
20 ~~fruits to be utilized in the manufacture or production of wine by the winery, or a domestic~~  
21 ~~winery which:~~

22 ~~(A) Makes at least 40 percent of its annual production from agricultural produce grown~~  
23 ~~in this state;~~

24 ~~(B) Is owned and operated by persons who are engaged in the production of a~~  
25 ~~substantial portion of the Georgia agricultural produce used in its annual production;~~

1 and for this purpose such production of a substantial portion of such Georgia  
2 agricultural produce shall be determined by the commissioner; and

3 ~~(C) Produces less than 100,000 gallons per year.~~

4 (2)(1) 'Farm winery' means a winery which makes at least 40 percent of its annual  
5 production from agricultural produce grown in the state where the winery is located and

6 (A) Is located on premises, a substantial portion of which is used for agricultural  
7 purposes, including the cultivation of grapes, berries, or fruits to be utilized in the  
8 manufacture or production of wine by the winery; or

9 (B) Is owned and operated by persons who are engaged in the production of a  
10 substantial portion of the agricultural produce used in its annual production.

11 For purposes of this paragraph, the commissioner shall determine what is a substantial  
12 portion of such winery premises or agricultural produce.

13 (2) 'Georgia farm winery' means a farm winery which is licensed by the commissioner  
14 to manufacture wine in Georgia.

15 (3) 'Tasting room' means an outlet for the promotion of a farm winery's wine by  
16 providing samples of such wine to the public and for the sale of such wine at retail for  
17 consumption on the premises and for sale in closed packages for consumption off the  
18 premises. Samples of wine can be given complimentary free of charge or for a fee.

19 ~~(b) The commissioner may authorize any licensee which is a farm winery to sell its wine~~  
20 ~~and the wine of any other Georgia farm winery licensee at retail in a tasting room or other~~  
21 ~~facility on the premises of the winery for consumption on the premises and in closed~~  
22 ~~packages for consumption off the premises and to sell its wine and the wine of any other~~  
23 ~~Georgia farm winery licensee at retail for consumption on the premises and in closed~~  
24 ~~packages for consumption off the premises in tasting rooms and at five additional locations~~  
25 ~~in the state but only if the annual production of wine by the farm winery is made in Georgia~~  
26 ~~from at least the following percentages of Georgia grown agricultural products during the~~  
27 ~~years of production provided below:~~

28 (1) First-year production: \_\_\_\_\_ Ten percent from  
29 \_\_\_\_\_ Georgia grown  
30 \_\_\_\_\_ berries, fruits, or  
31 \_\_\_\_\_ grapes

32 (2) Second-year production: \_\_\_\_\_ Twenty percent from  
33 \_\_\_\_\_ Georgia grown  
34 \_\_\_\_\_ berries, fruits, or  
35 \_\_\_\_\_ grapes

36 (3) Third-year production: \_\_\_\_\_ Thirty percent from  
37 \_\_\_\_\_ Georgia grown

1 berries, fruits, or

2 grapes

3 ~~(4) Fourth-year production and thereafter: Forty percent from~~

4 Georgia grown

5 berries, fruits, or

6 grapes

7 (b) The commissioner may authorize any Georgia farm winery to offer wine samples and  
 8 to make retail sales of its wine and the wine of any other Georgia farm winery in tasting  
 9 rooms at the winery and at five additional locations in the state for consumption on the  
 10 premises and in closed packages for consumption off the premises.

11 ~~(c)(1) Except as provided in paragraph (2) of this subsection, the~~ The commissioner may  
 12 authorize any licensee which is a farm winery to sell up to 24,000 gallons per calendar  
 13 year of its wine at wholesale within the state; ~~but only if the annual production of wine~~  
 14 ~~by the farm winery is made in Georgia from at least 40 percent of Georgia grown~~  
 15 ~~agricultural products.~~

16 ~~(2) The provided, however, that the~~ commissioner shall not authorize any licensed farm  
 17 winery to sell its wine at wholesale as ~~provided in paragraph (1) of this subsection,~~ unless  
 18 such licensed farm winery shall have first offered its products for sale at a fair market  
 19 wholesale price to a licensed Georgia wholesaler. ~~If and~~ such wholesaler does not accept  
 20 the farm winery's product within 30 days of such offer, ~~the provisions of paragraph (1)~~  
 21 ~~of this subsection shall apply.~~

22 ~~(d)(1)(2)~~ (2) A farm winery licensee shall also be authorized to sell, deliver, or ship its wine  
 23 in bulk or in bottles, whether labeled or unlabeled, in accordance with regulations of the  
 24 commissioner, to ~~other~~ Georgia farm winery licensees ~~inside the state~~ and shall be  
 25 authorized to acquire and receive deliveries and shipments of such wine made by Georgia  
 26 farm winery licensees ~~inside the state.~~

27 ~~(2)(3)~~ (3) A Georgia farm winery licensee shall be authorized, in accordance with  
 28 regulations of the commissioner, to acquire and receive deliveries and shipments of wine  
 29 in bulk from out-of-state producers and shippers in an amount not to exceed 20 percent  
 30 of its annual production, provided that the Georgia farm winery licensee receiving any  
 31 such shipment or shipments files timely reports with the commissioner and keeps such  
 32 records of the receipt of such shipment or shipments as may be required by the  
 33 commissioner.

34 ~~(3)(4)~~ Any wine received in bulk pursuant to paragraph ~~(2)(3)~~ (3) of this subsection shall  
 35 have levied thereon the requisite taxes as prescribed by Code Section 3-6-50, and such  
 36 taxes shall be reported and remitted to the commissioner as provided in Code Section  
 37 3-2-6.

- 1 ~~(e)~~(d) The annual license tax for each license issued pursuant to this Code section shall be  
 2 \$50.00.
- 3 ~~(f)~~(e) The surety bond required as a condition upon issuance of a license pursuant to this  
 4 Code section shall be the same as that required pursuant to Code Section 3-6-21 with  
 5 respect to wineries.
- 6 ~~(g)~~(f) Wines sold at retail by a manufacturer as provided in subsection (b) of this Code  
 7 section shall have levied thereon an excise tax as prescribed by Code Section 3-6-50, and  
 8 such tax shall be reported and remitted to the commissioner as provided in Code Section  
 9 3-2-6."

## 10 SECTION 2.

11 Said article is further amended by revising Code Section 3-6-21.3, relating to sale by farm  
 12 wineries of wines, distilled spirits, and malt beverages on or contiguous to its own premises,  
 13 as follows:

14 "3-6-21.3.

15 (a) As used in this Code section, the term:

16 (1) 'Affiliate' means any person controlling, controlled by, or under common control with  
 17 ~~the~~ a farm winery.

18 (2) 'Farm winery' means a farm winery as defined in Code Section 3-6-21.1, ~~as amended~~  
 19 that is located in Georgia.

20 (3) 'Tasting room' has the meaning provided by Code Section 3-6-21.1.

21 (b)(1) Notwithstanding any other provision of this title to the contrary, in all counties or  
 22 municipalities in which the sale of wine is lawful, the commissioner may authorize any  
 23 farm winery licensee to sell its wine and the wine of any other ~~Georgia~~ farm winery  
 24 licensee for consumption on the premises at facilities located on the premises of the  
 25 winery or on property located contiguous to the winery and owned by the winery or by  
 26 an affiliate of the winery.

27 (2) Notwithstanding any other provisions of this title to the contrary, in all counties or  
 28 municipalities in which the sale of distilled spirits, malt beverages, and wines is lawful,  
 29 the commissioner further may authorize such licensee to make sales of distilled spirits,  
 30 malt beverages, and wines not produced by ~~such licensee~~ a farm winery for consumption  
 31 ~~on the premises~~ in its tasting rooms and at facilities located on the premises of the winery  
 32 or on property located contiguous to the winery and owned by the winery or by an  
 33 affiliate of the winery, provided that any alcoholic beverages sold pursuant to this  
 34 paragraph shall be purchased by the winery from a licensed wholesaler at wholesale  
 35 prices."



