The Senate Regulated Industries and Utilities Committee offered the following substitute to SB 547:

## A BILL TO BE ENTITLED AN ACT

1 To amend Chapter 39A of Title 43 of the Official Code of Georgia Annotated, relating to real 2 estate appraisers, so as to provide for the recusal of board members when a conflict of 3 interest exists; to provide for circumstances for removal of board members; to provide 4 standards for offering education courses on appraising; to provide for certain conditions for 5 the investigation of appraisers; to amend Chapter 40 of Title 43 of the Official Code of 6 Georgia Annotated, relating to real estate brokers and salespersons, so as to provide for the 7 recusal of members of the Georgia Real Estate Commission; to provide for certain reasons 8 for removing a member of the Georgia Real Estate Commission; to provide for grounds for 9 denying a real estate license; to provide for the requirements for approving a license to a real 10 estate licensing school; to allow for the regulation of granting, revoking, or suspending a real 11 estate license; to provide for certain provisions relating to sanctions for violations committed 12 by licensees, schools, and instructors; to provide for certain provisions relating to 13 investigating complaints reported to the Georgia Real Estate Commission; to provide for 14 related matters; to repeal conflicting laws; and for other purposes.

15

## BE IT ENACTED BY THE GENERAL ASSEMBLY OF GEORGIA:

16

## **SECTION 1.**

Chapter 39A of Title 43 of the Official Code of Georgia Annotated, relating to real estate
appraisers, is amended by striking Code Section 43-39A-3, relating to the Georgia Real
Estate Appraisers Board, requirements for membership, removal from the board, meetings,
and compensation, and inserting in its place a new Code section to read as follows:

21 "43-39A-3.

(a) There is created the Georgia Real Estate Appraisers Board, which shall consist of five
 members. All members must be residents of Georgia. One member shall be a public
 member. The public member of the board shall not be connected in any way with the
 practice of real estate appraisal, real estate brokerage, or mortgage lending. Four members
 shall be real estate appraisers who have been actively engaged in the real estate appraisal

business for at least three years. In appointing real estate appraisers to the board, while not
 automatically excluding other appraisers, the Governor shall give preference to real estate
 appraisers who do not hold an active, occupational license which authorizes their work in
 real estate brokerage or mortgage lending activities, who do not have a financial interest
 in any real estate brokerage firm or mortgage lending firm, and who are not employees of
 real estate brokerage firms or mortgage lending firms.

(b) The Governor shall appoint the members of the board, subject to confirmation by the
Senate, with consideration given to appropriate geographic representation and to areas of
appraisal expertise. Any such appointments made when the Senate is not in session shall
be effective until acted upon by the Senate.

- 11 (c) A member of the board shall recuse himself or herself from voting on matters in which
- the member has a conflict of interest. Whenever an investigation authorized by this chapter
   results in the board's initiating a contested case under Chapter 13 of Title 50, the 'Georgia
- 14 <u>Administrative Procedure Act,' against a member, such member shall be recused from</u>
- voting on such matter and may not discuss the matter with other board members or be
   present when the board discusses or votes on such matter.
- 17 (c)(d) The term of each member of the board shall be five years, except that one of the 18 successors to the two members first appointed to serve until July 1, 1992, shall be 19 appointed to serve until July 1, 1994, and one of the successors to the two members first 20 appointed to serve until July 1, 1993, shall be appointed to serve until July 1, 1995. In the 21 event of a vacancy, the Governor shall appoint a person to fill such vacancy and the person 22 so appointed shall serve for the remainder of the unexpired term.
- (d)(e) Upon expiration of their terms, members of the board shall continue to hold office
   until the appointment and qualification of their successors. The Governor, after giving
   notice and opportunity for a hearing, may remove from office any member of the board for
   any of the following:
- 27 (1) Inability to perform or neglecting to perform the duties required of members;
- 28 (2) Incompetence; or
- 29 (3) Dishonest conduct:<u>; or</u>
- 30 (4) Having a disciplinary sanction other than a citation authorized by this chapter
   31 imposed by any professional licensing agency on such member's right to practice a trade
   32 or profession.
- 33 (e)(f) The members of the board shall annually elect a chairperson from among the
   34 members to preside at board meetings.
- (f)(g) The board shall meet at least once each calendar quarter, or as often as is necessary,
   and remain in session as long as the chairperson shall deem it necessary to give full
   consideration to the business before the board. A quorum of the board shall be three

1 members. Members of the board or others may be designated by the chairperson of the 2 board, in a spirit of cooperation, to confer with similar boards of other states, attend 3 interstate meetings, and generally do such acts and things as may seem advisable to the 4 board in the advancement of the profession and the standards of real estate appraisal 5 activity.

6 (g)(h) Each member of the board shall receive as compensation for each day actually spent
7 on his or her official duties at scheduled meetings and for time actually required in
8 traveling to and from its meetings, not to exceed one day's traveling time, the sum of
9 \$25.00 and his or her actual and necessary expenses incurred in the performance of official
10 duties.

(h)(i) The commission shall supply staff support for the board. The commissioner shall
 serve as executive officer of the board. The commissioner shall be charged with the duties
 and powers as delegated by the board."

14

## **SECTION 2.**

Said chapter is further amended by striking subsection (c) of Code Section 43-39A-8, relating
 to establishing appraiser classifications to comply with federal law, continuing education
 courses required for renewing classification, and approval of instructors, and inserting a new
 subsection (c) to read as follows:

- 19 "(c) The board, through its rules and regulations, shall establish standards for offering of 20 all education courses required by this Code section and for the approval of schools and 21 instructors to offer the education courses required by this chapter. Each approved school must comply with Code Sections 43-40-15 through 43-40-32. Each approved school must 22 designate an individual approved by the board to act as its director and such designated 23 24 individual shall be responsible for assuring that the approved school complies with the requirements of this chapter and rules and regulations promulgated under this chapter. No 25 school approval shall be granted to a school unless the school authorizes its director to bind 26 the school to any settlement of a contested case before the board as defined in Chapter 13 27 of Title 50, the 'Georgia Administrative Procedure Act.' 28
- 29 <u>Violations of this chapter or its attendant rules and regulations by an approved school shall</u>
   30 <u>subject the school and its director to sanction as authorized by this chapter.</u>"
- 31

## **SECTION 3.**

Said chapter is further amended by striking subsections (a) and (d) of Code Section 43-39A-22, relating to investigations, subpoenas, confidentiality, access to records, and the publication of the names of disciplined appraisers and schools, and inserting in its place a new Code section to read as follows:

1 "(a) The board may, upon its own motion, and shall, upon the sworn written request of any 2 person, investigate the actions of any appraiser, applicant, or school approved by the board; 3 provided, however, that, whenever a request for investigation involves an appraisal report 4 which varies from a sales, lease, or exchange price by 10 20 percent or less, or, if the 5 appraiser is acting as a tax consultant, which varies from the tax assessor's value by 20 percent or less, the board may in its discretion decline to conduct an investigation. Except 6 7 for investigations of applicants for appraiser classifications, investigations of allegations 8 of fraudulent conduct, or investigations of possible violations of this chapter which have 9 been litigated in the courts or arise from litigation in the courts, the board shall not initiate an investigation on its own motion or upon a sworn written request for investigation unless 10 11 the act or acts which may constitute a violation of this chapter occurred within three five years of the initiation of the investigation." 12

- "(d) The results of all investigations shall be reported only to the board or to the 13 14 commissioner and the records of such investigations shall not be subject to subpoena in civil actions. Records of investigations shall be kept by the board and no part of any 15 investigative record shall be released for any purpose other than a hearing before the board 16 17 or its designated hearing officer, review by another law enforcement agency or lawful 18 licensing authority upon issuance of a subpoena from such agency or authority or at the discretion of the board upon an affirmative vote of all members a majority of the quorum 19 20 of the board, review by the respondent appraiser or applicant who is the subject of the 21 notice of hearing after the its service of a notice of hearing, review by the board's legal 22 counsel, or an appeal of a decision by the board to a court of competent jurisdiction; 23 provided, however, if an investigation authorized by this chapter results in the board's 24 filing a notice of hearing or entering into settlement discussions with a member of the 25 board, the commissioner shall immediately notify the Governor or the Governor's legal counsel of such action by the board. After service of a notice of hearing, a respondent the 26 27 appraiser or applicant who is the subject of the notice of hearing shall have a right to obtain a copy of the investigative record pertaining to the respondent hearing." 28
- 29

## **SECTION 4.**

Chapter 40 of Title 43 of the Official Code of Georgia Annotated, relating to real estate
brokers and salespersons, is amended by striking Code Section 43-40-2, relating to the
creation, meetings, compensation, budget, reports, and rules and regulations of the Georgia
Real Estate Commission, and inserting in its place a new Code section to read as follows:
"43-40-2.

(a) There is created the Georgia Real Estate Commission, which shall be composed of six
 members, each of whom shall be appointed by the Governor and confirmed by the Senate

for a term of five years. Any such appointments made when the Senate is not in session shall be effective until acted upon by the Senate. Five of the members shall be licensees who shall have been residents of this state and actively engaged in the real estate business for five years. The sixth member of the commission shall have no connection with the real estate industry whatsoever but shall have a recognized interest in consumer affairs and in consumer protection concerns.

7 (b) Members of the commission shall serve until their successors are appointed and 8 qualified. Vacancies on the commission shall be filled by appointment of a successor for 9 the unexpired term of office by the Governor. Four members shall constitute a quorum for 10 the transaction of any business of the commission. The commission shall organize by 11 selecting from its members a chairperson and may do all things necessary and convenient 12 to carry this chapter into effect. The commission shall meet at least once a month, or as often as is necessary, and remain in session as long as the chairperson thereof shall deem 13 14 it necessary to give full consideration to the business before the commission. Members of 15 the commission or others may be designated by the chairperson of the commission, in a spirit of cooperation and coordination, to confer with similar commissions of other states, 16 17 attend interstate meetings, and generally do such acts and things as may seem advisable to 18 the commission in the advancement of the profession and the standards of the real estate 19 business.

- 20 (c) A member of the commission shall recuse himself or herself from voting on matters 21 in which the member has a conflict of interest. Whenever an investigation authorized by 22 this chapter results in the commission's initiating a contested case under Chapter 13 of Title 50, the 'Georgia Administrative Procedure Act,' against a member, such member shall 23 be recused from voting on such matter and may not discuss such matter with other 24 25 commission members or be present when the commission discusses or votes on such 26 matter. (c)(d) The Governor, after giving notice and an opportunity for a hearing, may remove 27
- 28 from office any member of the commission for any of the following:
- 29 (1) Inability to perform or neglecting to perform the duties required of members;
- 30 (2) Incompetence; or
- 31 (3) Dishonest conduct<del>.</del>; or
- 32 (4) Having a disciplinary sanction, other than a citation authorized by this chapter,
   33 imposed by any professional licensing agency on such member's right to practice a trade
   34 or profession.
- 35 (d)(e) The commission is authorized to pass rules and regulations, not inconsistent with
   36 this chapter, relating to the professional conduct of licensees and the administration of this
   37 chapter.

## LC 36 0191S

1 (e)(f) Each member of the commission shall receive as compensation for each day actually 2 spent on his or her official duties at scheduled meetings and time actually required in 3 traveling to and from its meetings, not to exceed one day's traveling time, the sum of 4 \$25.00 and his or her actual and necessary expenses incurred in the performance of his or 5 her official duties.

(f)(g) The commission, through its chairperson, shall file a written report with the 6 7 Governor and a copy thereof with both houses of the General Assembly on or before the 8 second Tuesday in January of each year. The Governor may request a preliminary report 9 prior to such an annual report. The report shall include a summary of all actions taken by the commission, a financial report of income and disbursements, staff personnel, and 10 11 number of persons licensed by the commission. The report shall further delineate steps taken in education and research to disseminate information so that all licensees can be 12 better informed in order to protect the public. The commission shall also outline a program 13 14 of education and research for each ensuing year, for which a line appropriation shall be 15 requested.

(g)(h) The commission shall be a budget unit as defined in Part 1 of Article 4 of Chapter 16 17 12 of Title 45, the 'Budget Act'; provided, however, that the commission shall be assigned 18 for administrative purposes only to the office of the Secretary of State."

## **SECTION 5.**

20 Said chapter is further amended by striking subsection (a) of Code Section 43-40-8, relating 21 to license requirements, and inserting in its place a new subsection (a) to read as follows:

- 22 "(a) In order to qualify for a community association manager's license, an applicant must:
- 23

19

(1) Have attained the age of 18 years;

24 (2) Be a resident of the State of Georgia, unless that person has fully complied with the 25 provisions of Code Section 43-40-9;

(3) Be a high school graduate or the holder of a certificate of equivalency; 26

- (4) Furnish evidence of completion of at least 25 in-class hours in a community 27 28 association manager's course or courses of study approved by the commission; and
- 29 (5) Stand and pass a real estate examination administered by or approved by the commission covering generally the matters confronting real estate brokers who provide 30 31 community association management services and community association managers after 32 completing the requirements of paragraph (4) of this subsection.
- Failure to meet any of these requirements shall be grounds for denial of license without a 33 34 hearing."

#### **SECTION 6.**

Said chapter is further amended by striking subsection (i) of Code Section 43-40-8, relating
to license requirements, and inserting in its place a new subsection (i) to read as follows:
"(i) The commission, through its rules and regulations, shall establish standards for the

- 5 approval of schools and instructors to offer the education courses required by this chapter. Each approved school must comply with Code Sections 43-40-15 through 43-40-32. Each 6 7 approved school must designate an individual approved by the commission to act as its 8 director and such designated individual shall be responsible for assuring that the approved 9 school complies with the requirements of this chapter and rules and regulations 10 promulgated under this chapter. An approved school must authorize its director to bind the school to any settlement of a contested case before the commission as defined in Chapter 11 13 of Title 50, the 'Georgia Administrative Procedure Act.' The commission, through its 12 rules and regulations, shall establish standards for the offering of the prelicense education 13 14 courses required by this chapter by methods of instruction, which it deems to be 15 educationally sound, other than in-class instruction. The commission, through its rules and 16 regulations, may establish standards for the offering of continuing education courses 17 required by this chapter by methods of instruction, which it deems to be educationally 18 sound, other than in-class instruction."
- 19

#### **SECTION 7.**

20 Said chapter is further amended by striking Code Section 43-40-10, relating to the granting 21 of a real estate broker's license, associate broker's license, salesperson's license, or 22 community association manager's license to a firm, and inserting in its place a new Code 23 section to read as follows:

24 "43-40-10.

25 (a) No broker's license shall be granted to a firm unless:

(1) said <u>Said</u> firm designates an individual licensed as a broker as its qualifying broker
 who shall be responsible for assuring that the firm and its affiliated licensees comply with
 the provisions of this chapter and its attendant rules and regulations; and

29 (2) said <u>Said</u> firm authorizes its qualifying broker to bind the firm to any settlement of
30 a contested case before the commission as defined in Chapter 13 of Title 50, the 'Georgia
31 Administrative Procedure Act,' in which said firm may be a named respondent.

Violations of this chapter or its rules and regulations by a firm licensed as a broker shall
subject the license of the qualifying broker to sanction as authorized by this chapter. No
broker's license shall be granted to a firm unless every person who acts as a licensee for
such firm shall hold a real estate license.

1

#### LC 36 0191S

1 (b) No associate broker's, salesperson's, or community association manager's license shall 2 be granted to a corporation, limited liability company, or partnership unless said 3 corporation, limited liability company, or partnership designates an individual who holds the same type of license as its qualifying licensee who shall be responsible for assuring that 4 the corporation, limited liability company, or partnership complies with the provisions of 5 this chapter and its attendant rules and regulations. Violations of this chapter or rules and 6 7 regulations by a corporation, limited liability company, or partnership licensed as an 8 associate broker, salesperson, or community association manager shall subject both the 9 license of the entity and the license of the qualifying licensee to sanction as authorized by this chapter. The qualifying licensee shall be the only licensee of a corporation, limited 10 11 liability company, or partnership licensed as an associate broker, salesperson, or 12 community association manager. The license of a corporation, limited liability company, 13 or partnership licensed as an associate broker, salesperson, or community association 14 manager must be assigned to a licensed broker. The licensed associate broker, salesperson, 15 community association manager, corporation, limited liability company, or partnership or qualifying licensee may not engage in the brokerage business except in behalf of the broker 16 17 to whom its license is assigned."

18

## **SECTION 8.**

Said chapter is further amended by striking paragraphs (17) and (26) of subsection (b) of
Code Section 43-40-25, relating to sanctions for violations committed by licensees, schools,
and instructors and unfair trade practices, and inserting in their places new paragraphs (17)
and (26) to read as follows:

23 "(17) Paying a commission or compensation to any person for performing the services 24 of a real estate licensee who has not first secured the appropriate license under this 25 chapter or is not cooperating as a nonresident who is licensed in such nonresident's state 26 or foreign country of residence, provided that nothing contained in this subsection or any 27 other provision of this Code section shall be construed so as to prohibit the payment of 28 earned commissions:

- (A) To the estate or heirs of a deceased real estate licensee when such deceased real
  estate licensee had a valid Georgia real estate license in effect at the time the
  commission was earned and at the time of such person's death; or
- (B) To a citizen of another country acting as a referral agent if that country does not
  license real estate brokers and if the Georgia licensee paying such commission or
  compensation obtains and maintains reasonable written evidence that the payee is a
  citizen of said other country, is not a resident of this country, and is in the business of
  brokering real estate in said other country; or

19

1	(C) By the brokerage firm holding a licensee's license to an unlicensed firm in which
2	an individual licensee affiliated with the brokerage firm owns more than a 20 percent
3	interest provided:
4	(i) Such individual licensee earned the commission in behalf of the brokerage firm;
5	(ii) Such unlicensed firm does not perform real estate brokerage activity;
6	(iii) The affiliated licensee and the brokerage firm have a written agreement
7	authorizing the payment to the unlicensed firm; and
8	(iv) The brokerage firm obtains and retains written evidence that the affiliated
9	licensee owns more than a 20 percent interest in the unlicensed firm to which the
10	compensation will be paid;"
11	"(26) Obtaining a brokerage agreement, a sales contract, or a lease from any owner,
12	purchaser, or tenant while knowing or having reason to believe that another broker has
13	a <u>an exclusive</u> brokerage agreement with such owner, purchaser, or tenant, unless the
14	licensee has written permission from the broker having the first exclusive brokerage

- agreement; provided, however, that notwithstanding the provisions of this paragraph, a
   licensee shall be permitted to present a proposal or bid for community association
   management if requested to do so in writing from a community association board of
   directors;"

#### **SECTION 9.**

Said chapter is further amended by striking subsection (d) of Code Section 43-40-27, relating
to the investigation of complaints reported to the commission, and inserting in its place a new
subsection (d) to read as follows:

23 "(d) The results of all investigations shall be reported only to the commission or to the 24 commissioner, and the records of such investigations shall not be subject to subpoena in 25 civil actions. Records of investigations shall be kept by the commission and no part of any investigative record shall be released for any purpose other than a hearing before the 26 commission or its designated hearing officer, review by another law enforcement agency 27 28 or lawful licensing authority upon issuance of a subpoena from such agency or authority 29 or at the discretion of the commission upon an affirmative vote of all members a majority of the quorum of the commission, review by the respondent licensee or applicant who is 30 31 the subject of the notice of hearing after the its service of a notice of hearing, review by the 32 commission's legal counsel, or an appeal of a decision by the commission to a court of competent jurisdiction; provided, however, if an investigation authorized by this chapter 33 34 results in the commission's filing a notice of hearing or entering into settlement discussions with a member of the commission, the commission shall immediately notify the Governor 35 36 or the Governor's legal counsel of such action by the commission. After service of a notice

1	of hearing, a respondent licensee or applicant who is the subject of the notice of hearing
1	of hearing, a respondent needsee of appreant who is the subject of the notice of hearing
2	shall have a right to obtain a copy of the investigative record pertaining to the respondent
3	hearing. Nothing in this subsection shall prevent the commission, in its sole discretion,
4	from notifying persons who request investigations or the licensee or applicant who is the
5	subject of the notice of hearing of the receipt of a request for investigation or the
6	commission's disposition of the investigation nor from making available to the public any
7	document that becomes a public record during the hearing process authorized by
8	Chapter 13 of Title 50, the 'Georgia Administrative Procedure Act.'"

9

# **SECTION 10.**

10 All laws and parts of laws in conflict with this Act are repealed.